

Manufacturing Capital: Our manufacturing capabilities

◎ Manufacturing Capital

Our Manufacturing Capabilities

At HOGY MEDICAL, we are committed to manufacturing that safeguards medical safety and supports healthcare professionals. By transforming the needs of medical frontlines into products and services, we contribute to the advancement of medical care.

It All Begins with Understanding Each Frontline

Product Development Through Observation and Research

In Japan, more than 300 sales and marketing personnel carefully observe, study, and analyze operating room environments. Based on the issues and needs identified on-site, we work together with our customers to map out a roadmap toward ideal operating room management and support its realization through our products and services. These capabilities in field research and solution proposals are unique strengths that HOGY MEDICAL has cultivated through years of direct engagement with surgical care.

Physician-Specific Customization					
	Physician A	Physician B	Physician C	Physician D	Physician E
Stopcock Connector Filter Clamp		●	●	●	
Special needle	●	●	●	●	●
Suture needle	●	●	●	●	●
Suture thread	●	●	●	●	●
Tray/beakers	●	●	●	●	●
Syringes/injection needle	●	●	●	●	●
Gauze/cotton balls	●	●	●	●	●
Electrosurgical knife /scalpel/ replacement blades	●	●	●	●	●
Mekkin Gown	●	●	●	●	●
Full Drape	●	●	●	●	●

Products Co-Created with Customers

Pursuing the Ideal Kit

Surgical kits are developed through on-site observation, research, and analysis, in collaboration with our customers, to realize ideal operating room management. We carefully select materials and verify usage procedures to meet a wide range of needs across departments, surgical techniques, and individual physicians. More than 26,000 kits are manufactured annually. We also place great importance on each component, and work closely with frontline physicians and nurses to develop original items designed to enhance medical safety.

More than **26,000**

surgical kit variants sold annually

Number of surgical kit product masters sold for
the fiscal year ended March 2025



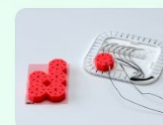
HOGY Original Components Developed from Frontline Feedback



Disinfection sponge
Toughtick



Endoscopic sponge
SECUREA



Suture needle counter
Double Checker



Cleaning syringe
Valve syringe



Hematoma prevention pad after
knee surgery
Knee Croissant



Fluid collection pouch
Current Bag



Labels
Identification labels
Drug solution labels



Suction tube with filter
Orthopedic suction



(1) Injury prevention item
Keyput



(2) Injury prevention item
Scalpel Holder



(3) Injury prevention item
Sharp Smart



(4) Injury prevention item
Nonslip sheet

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Production Equipment Enabling the Stable Supply of Custom Products

High Production Capacity That Ensures Stable Supply

In response to Japan's declining working population, we are advancing the automation of our production facilities to ensure the stable supply of tens of thousands of custom products over the long term. To reliably and efficiently deliver high-quality products, we continue to strengthen our production capabilities through initiatives such as the use of proprietary robots that automatically place materials in designated positions within packaging containers and the adoption of large-scale electron-beam sterilization systems.



HOGY MEDICAL's Plants Are an Extension of the Hospital, and Our Employees Are Part of the Medical Team

Executive Officer General Manager of
Manufacturing Dept., Production Div.

Yoshinori Mochizuki

The mission of HOGY MEDICAL's plants is to ensure the stable supply of safe and reliable products. To enable the rapid and flexible production of small-lot, high-mix custom products, we continuously plan and monitor personnel allocation, production sites, and equipment with the aim of maintaining an optimal production structure at all times.